PURPOSE	IDEAS	EARNING	SELLING	WORKPLACE	COLLABORATION
Does the company do something that you want to lend your skills to?	Do you believe the company will allow you to do great work?	Will the company pay you what you want and enable your career?	Do you like the way the company will make money from your work?	Will you be able to work from a place and in the times that suit you?	Will you be able to work well with great people in a collaborative way?
Ask about their purpose and the impact they have on the world, and think about whether that is something you want to spend your time helping them with.	Ask about what kind of things you will be working on and ask to see examples of similar work.	Compare the amount to market rates and ask about the levels and processes around promotions. Ask about pay equality, transparency and diverse representation in leadership.	Ask about the commercial model, partnerships and the role you will need to play in selling to clients or customers (if any), such as pitches or if you are measured on new business.	Confirm the rules about remote vs in-person work, hours, holidays and flexible work options. Ask about the utilities and tools that will be available and ask to see the office, if in-person.	Ask about how people collaborate with one another and/or clients, how conflicts are resolved and their approach to diversity and Inclusion.
Choose one answer:	Choose one answer:	Choose one answer:	Choose one answer:	Choose one answer:	Choose one answer:
Yes (2)		Yes (2)	Yes (2)	Yes (2)	Yes (2)
Sort of (1)	□ Sort of (1)	Sort of (1)	Sort of (1)	Sort of (1)	Sort of (1)
☐ No (0)	□ No (0)	☐ No (0)	☐ No (0)	☐ No (0)	☐ No (0)
TOTAL/12					FUTURE OF <u>DOING</u>